



YOUR SECURITY PARTNER

IDTECK Co., Ltd.

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Tel: +82 2 2659 0055 / Fax: +82 2 2659 0086

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IDTECK Training Seminar Application

If you are interested in participating, please fill out the bottom portion of this form.

2016 IDTECK Training Seminar in DUBAI

- Date January, 19, 2016 / 09:00 ~ 18:00
- Venue Novotel. World Trade Center, Dubai
- Training Purpose
 - Introduce Information about Total Security Market Trends
 - Total Security Solution Business Expansion Opportunities
 - Ongoing Security Solution Project Consulting
- Training Benefits
 - Training Certificate Acquisition and Price Discount
 - Onsite Project Consulting and Solution Configurations
 - Regular Free Education Opportunities
 - Market Protection for our Certified Business Partners
 - Marketing Material Support
- Primary Technical Keyword
 - Fault Tolerant (Redundant) System
 - Total Integrated Security Solutions and Management System in a Single Platform
 - Embedded Web Server
 - Highly Secured System Management
 - : SEED-128bit / AES-256bit
 - Global Security Integration and Device Interface
 - : Third Parties' Proximity Readers / Smart Card Readers (HID, GE, Ingersoll Rand etc.)
 - Major Video Surveillance (Milestone, Genetec)
 - Face Recognition and Fingerprint Identification Technology
 - Long Range Reader Technology
 - Credential Format Card Technology
 - PoE (Power over Ethernet)
 - Wireless – GPRS, Wi-Fi
 - Technical Support on Database Installations
- Registration fee is required to reserve IDTECK technical training session.



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Training Package

1. Package 1 : \$100 / person

- Full Day Training (at site payment : \$150 / person)

2. Package 2 : \$500 / person – Maximum 80% discount from standard price.

- Full Day Training + ** Four Door Control Panel Test Kit **

** Test kit contents **

◦ iFDC (Four door controller / PoE / Web Embedded)	-----	1ea
◦ PROX10	-----	1ea
◦ IDC80	-----	5ea
◦ Enterprise software (16 Doors)	-----	1ea

- ◆ IDTECK training will include lunch buffet, training handout and certificate issued by IDTECK.
- ◆ Any unpaid fees will be charged on the next order if representatives do not attend seminar without prior cancellation.

Training Schedule

Training Session 1 >> 09:00 ~ 10:30

- Development Roadmap in 2016
- Product Line Up Overview
- New Product Introduction / MAC1000, NEO RF245, PROX10H, SR10M
- Milestone / Genetec, SAP Integration

Training Session 2 >> 10:40 ~ 12:00

- Boost up Your Sales Activity
 - ➔ Product Application & Case Study Analysis
 - ➔ Data Gathering / Data Analysis
 - Application Based Data Analysis for Marketing Solutions
 - Parking Solutions / Customer Research / Employee Management
 - ➔ Global Buying Trends: Application Based
 - ➔ Product Quotation Request



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Training Session 3 >> 13:30 ~ 15:20 / 20min break / 15:40 ~ 16:50

- Practical Training
 - ➔ Proper Installation Procedures and Material
 - Wiring and Cabling
 - ➔ Introduction of ENTERPRISE Plus with iMDC, iFDC, and iEDC
 - Integrations Completed with Milestone (XProtect) and Genetec (Omnicast)
 - ➔ ENTERPRISE Software Installation
 - Presenting ENTERPRISE Quick Guide
 - ➔ ENTERPRISE Software Set Up – Device (Reader, Input, Output, etc.)
 - ➔ ENTERPRISE Software Set Up – Multiple Function
 - Global Anti-Passback, Time Schedule, Arm / Disarm, Duress Mode, Mustering, 2-Men Operation
 - ➔ Database Management / Communication Server Management
 - ➔ Total System Configuration
 - ➔ Troubleshooting Tips (Hardware, Software)

Training Session 4 >> 17:00 ~ 17:30

- Boosting Sales Activity with RFP and RFQ
- Concept of RFP and RFQ
- Preparing RFP and RFQ
- Proposing RFP and RFQ
- IDTECK library Online (IDTECK Website Usage)
- Q &A

Certification Ceremony >> 17:30 ~ 18:00

- Participants will be given official certificate by IDTECK for completion of training course.

Registration for Technical Training Seminar

We hereby sign to join 2016 Dubai IDTECK Technical Training Seminar.

Company _____ Position / Title _____ Training Package 1 or 2

Name _____ Signature _____